

Management

Joshua Levinberg, Chairman
 Neatsun Ziv, C.E.O
 Shay Smooha, VP S&M
 Yair Baranga, VP R&D

Mission statement

Helping customers achieve and monitor regulatory and corporate compliance, utilizing fast and scalable automated software tools, while reducing IT costs throughout the process

Fund raised

Vanadium-soft already raised \$2.2M from private investors

Sales stage

2007: 55K
 2008: 650K
 2009: 4.8M
 2010:18M

Background & Core Technology

Established October 2004, Vanadium-soft was founded by a group of regulation & security experts. Vanadium-soft has created the **Vanadium**, enterprise software that ensures **Regulation Compliance & Enterprise IT Policy** aimed at regulation operations teams in large organizations.

The Vanadium automates substantial parts of the regulation's technical tasks by utilizing the patented "**Virtual Auditor**" technology in order to verify thoroughly the completeness of the regulation compliance.

Market Need and Way to Market

- Most of today's enterprises are required to comply with one or more regulations (e.g. Hippa, Basel II, SOX), failing to do so might cause stock trading suspension, sales license disqualification, etc... Thus failing in a regulation audit is not an option. This is why enterprises spend millions of € a year to comply with regulation requirements.
- The Vanadium is the only solution that is active 24 X 7, detects network, server and client changes, instantly concludes regulation violation and alerts the user(s) accordingly. By implementing the unique Virtual Auditor technology, the Vanadium offers the most efficient, accurate and updated solution for regulation compliance.
- Vanadium-soft already succeeded in: (1) Completing its first sales to several leading Israeli companies; (2) Teaming up with several brand name integrators in Europe (3) Establishing business relationships with leading regulation auditors and consulting firms such as P.W.C.
- Our strategy is to leverage our existing reference sites and create additional sales in Israel and abroad.

Business & Technology Advantages

- Unique technology that enables enterprises to continuously ensure their regulation compliance
- Easily implemented: Non-intrusive solution that requires no agent installation
- Always active: Detecting changes and alert, based on Security Policy
- The Vanadium's "Virtual Auditor" correlates the collected data (e.g. Firewalls, Routers, Switches, VA, Inventory, LDAP, Domain settings) and provides a detailed and continuous policy violation and risk assessment survey

